groupsense

# RANSOMWARE NEGOTIATION

Every organization is a potential target for a ransomware attack, and careful negotiation is key to achieving the best outcome if you do fall victim. Ransomware attacks grind your business to a halt, literally. Imagine being unable to access any systems, and not being able to communicate with contractors. Your business operations, payroll, and access to your important data, all cut off. No organization should face a ransomware attack alone. GroupSense is prepared to handle your organization's ransomware negotiation to get you back up and running and achieve your best-case outcome.

### How It Works

With this service, our experts take care of threat actor engagement so your team can focus on what matters. Once your organization engages GroupSense for a negotiation, our experts will immediately begin with threat actor attribution efforts. Once we have an idea of which actor or group we are dealing with, we engage with the actor, beginning the negotiation process.

### Threat Actor Attribution

GroupSense works to identify the threat actor or threat actor group with the evidence presented to us. By comparing your organization's ransomware attack to past experiences, we can understand the best way to engage with the actor.

### Threat Actor Engagement

Using our many years of experience, GroupSense negotiators begin to engage the threat actor. Building rapport and trust between the negotiator and threat actor is key to achieving the best-case outcome.

## 24/7 On-Call Ransomware Incident Support & Negotiation

Day or night, GroupSense incident responders will be at the ready to handle the negotiation. With 24/7/365 coverage, our team uses tactics that reduce ransom costs, decrease operational downtime, and retrieve stolen data.

## Post-Transaction Services

Our experts handle cryptocurrency transactions, keeping your team in the loop at every step. Once the transaction and negotiation are complete, we monitor the dark web for your data to decrease the possibility of double extortion.

## Knowledge is Power

When it comes to cybersecurity, knowledge is power and can make a difference in how you remediate the situation and what policies are impacted. GroupSense works as part of our team to reduce the damage caused by ransomware

## The GroupSense Difference

GroupSense has completed hundreds of successful ransomware negotiations as an industry-recognized leader in ransomware remediation. Our ransomware negotiation services utilize proven tactics that help organizations get the outcome they need from negotiations. Working with GroupSense means:

- Collaborating with specialized negotiators that have proven track records

- Reducing decision fatigue during an incident

- Minimizing revenue loss and recovering your data

- Decreasing the ransom requested by threat actors